



DAYO ADETILOYE

**WIN YOUR
NEXT
BUSINESS
GRANT**

From the best-selling author of "Unleashing Your Entrepreneurial
Potential For African Students"

An easy-to-follow guide on how to prepare your
Business to Win a Grant and Global Opportunities.

About Dayo Adetiloye



- He is a Serial Entrepreneur, International Business Planning and Development Consultant, Speaker, Trainer, Author, Blogger, and a Network Marketing professional.
- 2021 Fellow, Jimi Tewe Public Speaking Mentoring Programme
- 2021 Mentor, Tony Elumelu Foundation
- 2020 Started Doctorate of Business Administration Programme (DBA)
- 2020 SMEDAN Certified Business Development Service Provider in Conjunction with EDC, PAU.
- 2020 Alumni, Special Executive Master's Programme (SEMP) in Business Administration, Metropolitan School of Business and Management, United Kingdom UK (MSBM).
- 2020 Mentor, Teach For Nigeria

About me Contd.



- 2018-2019 SME Business Trainer and Coaching Advisor at GIZ GERMAN CORPORATION for SME Loop.
- 2018 Executive Director/ Project Manager, Dayo Adetiloye Empowerment and Development Initiative
- 2018 YALI RLC Online Cohort 9
- 2017 Fellow, Inspire Africa Train-the-Trainer Entrepreneurship programme sponsored by US Consulate Lagos and the Dickey Center, U.S.A.
- 2016 Fellow, Tony Elumelu Foundation Entrepreneurship Programme
- 2016 CEO, Dayo Adetiloye Business Hub
- 2015 Top 50 Innovative Entrepreneurs, BET5 by Diamond Bank and EDC, PAU.
- He is an alumnus of Enterprise Development Centre (EDC) of the Lagos Business School (LBS), Pan-Atlantic University (PAU). And Obafemi Awolowo University (OAU) Ile-Ife, Nigeria

BET 5 2015 by Diamond Band and EDC



Tony Elumelu Foundation \$5000 Grant 2016



Metropolitan Business School Uk



Who are these people 30 years ago, what industry will you be leading in the next few years

■ Dangote



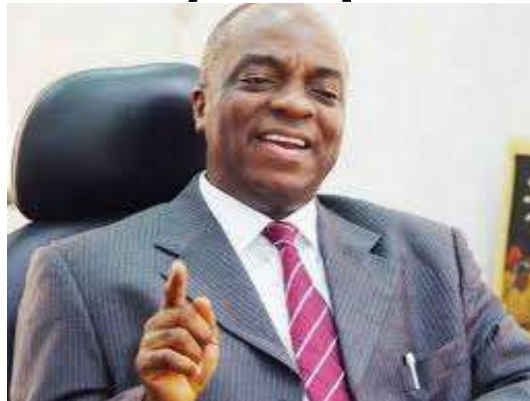
■ Ibukun Awosika



■ Mike Adenuga



■ Oyedepo



■ Oprah Winfrey



Win Your Next Business Grant



Dayo Adetiloye Grant Exposition



Dayo Adetiloye B.Agric, MBA , DBA in View
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www.dayoadetiloye.com

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- And you are not yet on our email list where people get updates from us regularly
- Click here <https://sendfox.com/lp/1jxnlq>

First level Preparation to win Grant

■ Have Access to the Internet

1. Get a Smart phone.
2. Have an email address: You will be surprise that some people do not have email address.
3. Get a Laptop and access to Unlimited Data

1

COME UP WITH AN IDEA

New

Existing

For Profit

or NGO

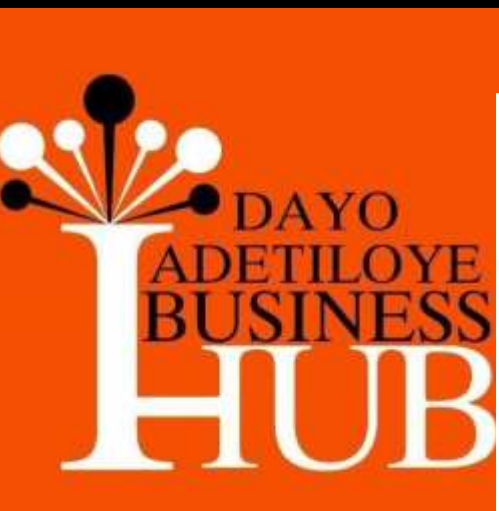


2

Give it a name, logo
and create a brand
around it



Ogadigit



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3

Build your Online Presence for both Personal and Business



4

Corporate Registration



Business Name

Limited Liability Company

NGO



Tax Identification Number (TIN)

5

Open a Corporate Bank Account

Separate Business money from
personal money

6

Write a full detail
business plan/Project
Proposal
for the idea/Project



Component of a full detail business Plan

- **Executive Summary**
- **Business Description**
- **Products and services**
- **Market Analysis**

Component of a full detail business Plan

- **Competitor Analysis**
- **Sales and Marketing Plan**
- **Operational Plan**
- **Management plan**
- **Financial Plan and Projections**

We have a Training on how to write a business Plan and make money from it

www.dayoinitiative.org/business-plan/



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5. Block industry Business Plan
6. Cake Business Plan
7. Cashew Production Business Plan
8. Cassava Farming and Processing Business Plan
9. Catering Business Plan
10. Catfish (Fish Farming) Business Plan
11. Cattle Beef Production Business Plan
12. Chicken Slaughter and Processing Business Plan
13. Chin-chin production Business Plan
14. Cinema House Business Plan
15. Cleaning services Business Plan
16. Cocoa Production and Processing Business Plan
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31. Goat Farming Business Plan
32. Grocery Business Plan
33. Groundnut Oil Processing Business Plan
34. Gym House Business Plan
35. Hair Salon/Barbershop Business Plan
36. Herbal Medicine Production and Sales Business Plan
37. Hide and Skin Business Plan
38. Honey Production Business Plan
39. Cotton production and processing Business Plan
40. Hotel Business Plan

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47. Laboratory Business Plan
48. Law Practice Business Plan
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50. Logistics Business Plan
51. Meat Processing Business Plan
52. Medical Equipment and Supplies Business Plan
53. Mobile Kitchen Business Plan
54. Moringa Business Plan
55. Mushroom Business Plan
56. Music Equipment and Rentals Business Plan
57. Nanny Services Business Plan
58. Nylon Production Business Plan
59. NGO Business Plan
60. Oil and Gas Business Plan

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62. Paint Production Business Plan
63. Palm Kernel Oil Business Plan
64. Palm oil Business Plan
65. Paper Recycling Business Plan
66. Petrol Station Business Plan
67. Pharmacy Business Plan
68. Photography and Videography Business Plan
69. Piggery/ Swine Production Business Plan
70. Plantain Chips Business Plan
71. Plantain Farming Business Plan
72. Plastic Bottle PET Recycling Business Plan
73. Plastic and Rubber Production Business Plan
74. Pop Corn Production Business Plan
75. Poultry Farming Business Plan
76. Printing and Multimedia Services Business Plan
77. Private Security Business Plan
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85. Rice Milling Business Plan
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87. School Business Plan
88. School with Special needs Business Plan
89. Service Provider Platform Business Plan
90. Business Hub Business Plan
91. Shea Butter Business Plan
92. Shoe Making Business Plan
93. Snail Farming Business Plan
94. Soap Making Business Plan
95. Solar Installation and Store Business Plan
96. Sport Equipment Business Plan
97. Tea and beverages Business Plan
98. Tissue Paper and Serviette Business Plan
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110. E-commerce platform Business Plan
111. Banana processing Business plan
112. Insurance Brokage Business plan

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N20,000**

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follow this Procedure You can pay though USSD Code, Online
Transfer, Mobile Transfer**

Make payment here

Bank: United Bank for Africa (UBA)
Account Name: Dayo Adetiloye Business Hub
Account Number: 1019877638
Account Type: Current.

After Payment,

Send the following Information:

Your name, phone no, email address, Location, Sex, Bank paid to, amount, and list of business plan, send via text message or whatsapp on me on **08060779290** or reply this email.

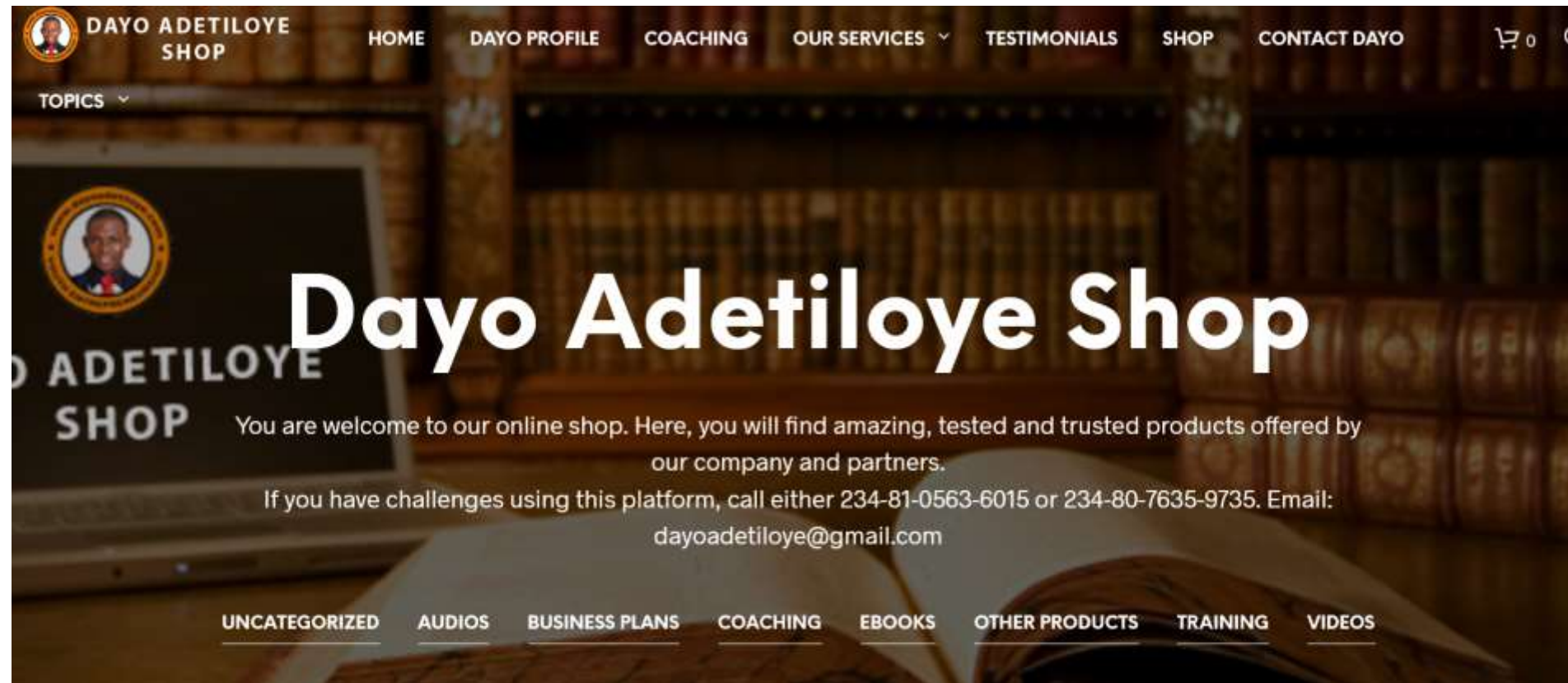
e.g Dayo Adetiloye, 08022345890, dayoadetiloye@gmail.com, Lagos, Male, UBA, N10,000, Solar Biz pan Send it to **08060779290**

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10

Look for Grant Opportunities



Examples of grant opportunities information sharing platform

- www.dayoadetiloye.com
- www.opportunitydesk.org
- www.opportunitiesforafricans.com
- <https://utibeetim.com/>



What to do on the websites

- Subscribe to email lists of website that share information of funding opportunities e.g.
- Follow them on facebook, twitter and Instagram
- It is not every opportunity you should apply for but study the one which fits your business idea and apply for it.

www.dayoadetiloye.com



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Jude Ogar - August 06, 2021 - 0 Comment

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Business Threats: Ways You Can Ensure Your Business is Secure

August 06, 2021



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Lead2030 Challenge for SDG 13: Making Cities Resilient (US\$50,000 grant)

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OFA - April 20, 2021

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Get the skills to succeed in the Digital Era
SAP Africa Young Professional Program 2021 for young Graduates across Africa.

Kwame Nkrumah University of Science and Technology (KNUST) Mastercard Foundation Scholars Program 2021/2022 for young Africans (Fully Funded)

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11

Tips to Winning Your Next Business Grants



Tips to Win Your Next Business Grants

- Have a good knowledge of the problem you are solving and be able to communicate it.
- Develop a compelling solution that is innovative
- Start the Solution to show proves (prototypes)
- Have a compelling story about yourself, your team and your board
- Come up with a list of funders and past awardees in your niche

Tips to Winning Grants Countd:

- Understand eligibility criteria and selection
- Get past winners and ask questions from them
- Learn how to pitch
- Have a solid budget , always use the template given to you
- Be a master of writing and submitting grant applications

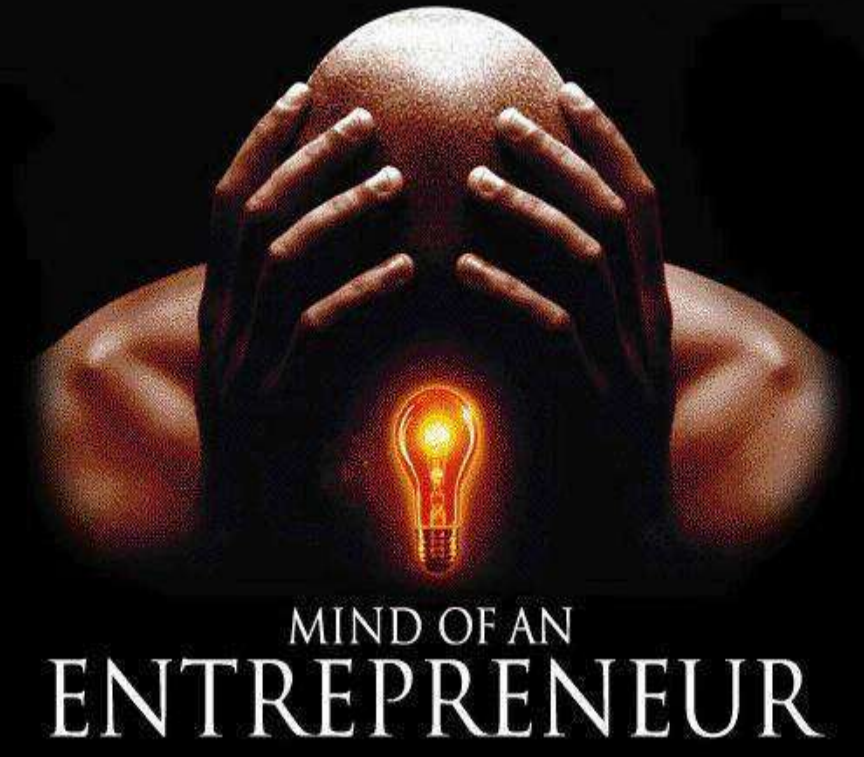
12

**Always review your write up
for any grant opportunity
with a professional**



13.

Inside laws of Business Grant Application



- Believe that you can win (Faith)
- Be positive even if you don't win (Determination/Persistent)
- Be connected with people with information

Apply! Apply!! Apply!!!

14

Get connected to a Mentor



**KEEP
CALM
AND
FIND A
MENTOR**

15

Write a proposal for your idea – proposal is always good for NGO funding application.

16. Your proposal must contain:

- Cover letter
- Abstract or executive summary
- Problem statement or need statement
- Methods to meet the needs
- Monitoring and evaluation plan
- Project and programme sustainability
- Institution's experience and capacity
- Budget

17

**Your NGO must have a theme
e.g. education, girl child,
climate, economic
empowerment, drug
rehabilitation, health,
environment.**

18

Your Non-profit must fit into the SDG programme. There are 17 Sustainable Development Goals SDGs programmes. Most funding opportunities have their own focus on the SDG programme.

19.

SDG Breakdown

1. No poverty
2. Zero hunger
3. Good health and well being
4. Quality education
5. Gender equality
6. Clean water and sanitation
7. Affordable and clean energy
8. Decent work and economic growth
9. Industry, innovation and infrastructure
10. Reduced inequalities
11. Sustainable cities and communities
12. Responsible consumption and production
13. Climate action
14. Life below water
15. Life on land
16. Peace, justice and strong institutions
17. Partnerships for the goals

- At the end of this information, I will list out organization and their website where you can apply for grants, loan in Nigeria and outside Nigeria.
- Most application have their own questions, they want you to answers and there are techniques to answer them.

- Most times, you get rejection letters but you have to use that as a learning period. Today, I am a fellow of Tony Elumelu foundation Grant, but the 1st application I wrote, my idea was rejected. The second time I applied I was selected.
- With your business plan, you can approach family and friends to be an investor in your business.
- you show them what they would benefit by doing so e.g. Interest on loans or the shares you want to sell to the investors.
- Don't ever go to family and friends as a beggar, go as someone that has something/opportunity to offer.



You can take your business plan to a commercial bank but you know you need collateral and guarantor and you also need to be aware of the interest rate. Micro finance bank can also be another option.

The easiest way to raise fund, do you want to hear: it is to raise it from yourself.

Sell any major asset you have to star that business. E.g. sell your car, your phone, your shares, etc.

Save your salary to raise your startup capital.



24a. Advise For start ups

- For young people just about to start business, don't focus on borrowing.
- Focus on the services side of your idea.
- Learn a skill and trade with it.

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24b. Funding progression in Business

- Use your personal money to start the business
- You reach out to family and friends to support the business
- You look for grant opportunities
- You look for venture capitalists or Angel inventors
- You look for loan, when the business grows big.

25. Document your business or NGO

- Document your business or NGO.
- Keep records, take pictures, have sign documents, have bank statements, have video documentations of your NGO work, have an online platform to show your pictures and videos e.g. website, blogsite or Facebook page.

How to win any grant

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Foreword By:
**ASIWAJU
BOLA AHMED
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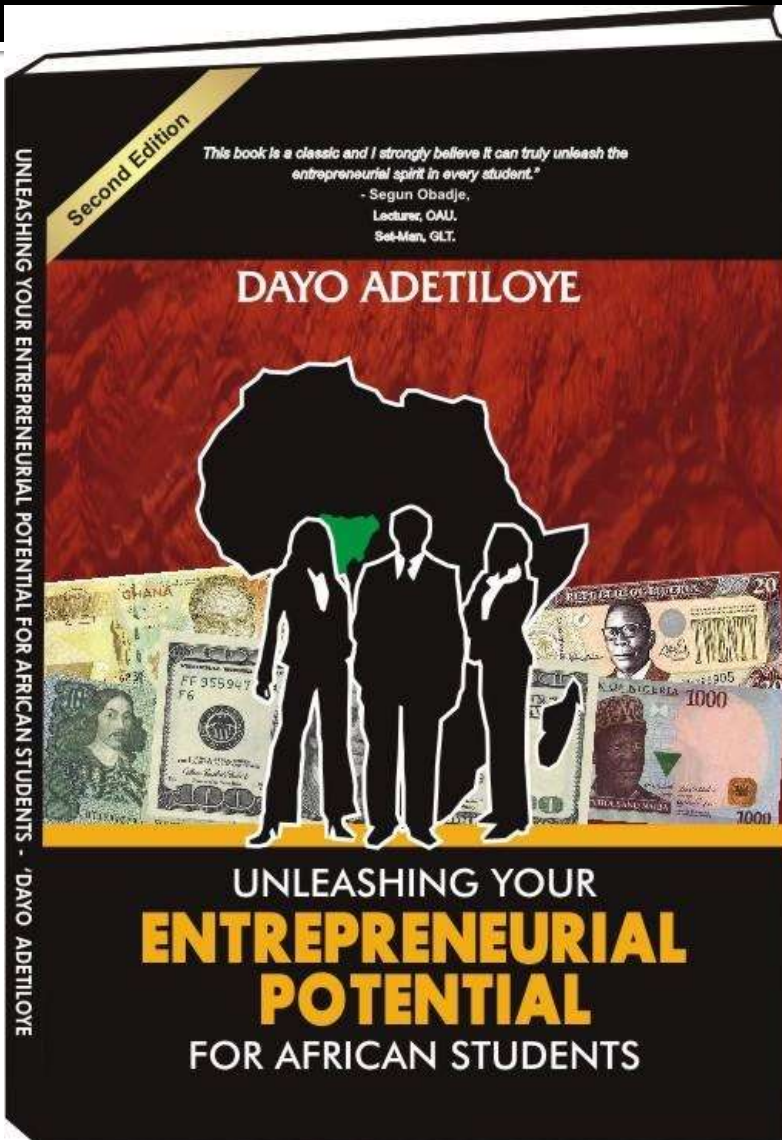
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List of Grants you can Apply for

- 1. Tony Elumelu Foundation Entrepreneurship Programme (\$5000 Grant) www.tonyelumelufoundation.org
<https://www.tefconnect.net/>
- 2. D-Prize supports new entrepreneurs who distribute proven poverty interventions.
<https://d-prize.org/> \$10,000
- 3. Access Bank N5million Women Grant
www.womenpreneur.ng/
- 4. LEAP Africa's Social Innovators Programme
<https://leapafrika.org/sip/>

List of Grants

- **5. Orange Conner Kingdom of the Netherlands Grant**
<https://www.orangecorners.com/country/nigeria/>
- **6. Kickstart powered by International Breweries Foundation N2million Grant**
<https://reg.smetoolkit.ng/program-apply/kickstart-nigeria-2021>
- 7. Transforming Nigerian Youths**
<https://reg.smetoolkit.ng/program-apply/transforming-nigerian-youths>

List of Grants

- **8. SC WOMEN IN TECH INCUBATOR - WITI 3**

<https://reg.smetoolkit.ng/program-apply/sc-women-in-tech-incubator-witi-3>

- **9. Creative Business Cup Nigeria 2021**

<https://reg.smetoolkit.ng/program-apply/creative-business-cup-nigeria-2021>

- 10. AgroHack Challenge 2021**

<https://reg.smetoolkit.ng/program-apply/agrohack-challenge-2021>

List of Grants

- **11. Agritech Challenge**

<https://www.uncdf.org/finlab/agritechchallenge>

- **12. Pitch AgriHack Competition**

<https://genafrika.org/pitchagrihack/>

- **13. Accelerating Women Climate Entrepreneurs**

<https://www.andeglobal.org/awce/?ref=dishapages>

List of Grants

- 14. **GIZ-SAIS Investment Readiness Programme 2022**
<https://vc4a.com/giz/giz-sais-investment-readiness-programme-2022/>
- 15. **UNICEF Innovation Fund 2021 for Startups (\$100K equity-free investment)**
<https://www.unicef.org/innovation/apply-AI-ML-digital-services>
- 16. **Academy for Women Entrepreneurs (AWE)**
https://docs.google.com/forms/d/e/1FAIpQLSe7Dgt3QN TcJuQ6wwQsX9a-AP32C86ia_5FdjHN4nhzegLnFw/closedform

List of Grants

- **17. Accelerate2030 – Nigeria**
■ <https://accelerate2030.net/nigeria/>
- **18. Black Founders Fund Africa**
<https://campus.co/africa/black-founders-fund/>
- **19. Africa Agri-food Development Programme (AADP)**
<https://www.dfa.ie/our-role-policies/international-priorities/africa/AADP/>

Loan Opportunities

- 20 DBN Entrepreneurship Training Programme
<https://reg.smetoolkit.ng/program-apply/dbn-entrepreneurship-training-programme-3>
- 21. The lagos state Employment Trust Fund (LSETF) WWW.lsetf.ng
- 22. GrowFin Fund www.grofin.com
- 23. Ashoka www.asoka.org
- 24. Boi www.boi.ng
- 25. Nigeria Youth Investment Fund <https://nyif.nmfb.com.ng>
- 26. Bank of Agriculture and SMEDAN Matching Fund Programme (up N5million loan)
<https://www.simplifiedcredit.net/matching-fund/screening>

List of Grants

27. (BRAVE) Women Nigeria Project!

<https://bravewomenng.com/register/> 28, YALI RLC

28. West Africa Emerging Leaders Program

<http://yaliwestafrica.net/rlc/>

29. Facebook Community Accelerator Program 2021 for Community Leaders (\$50k USD in funding)

<https://web.facebook.com/community/accelerator/>

30. Mandela Washington Fellowship for Young African Leaders

<https://www.mandelawashingtonfellowship.org/apply/>

Review your Grant applications for a token

- We help people go through their grant application before submission and we charge a token for it.
- If you want this service call or whatsapp me on 08060779290 or chat mw with this link <https://api.whatsapp.com/send?phone=2348060779290>

If you discover any of the grants has closed application for this year, then start preparing for next year Edition

Start small

Think big

Grow fast



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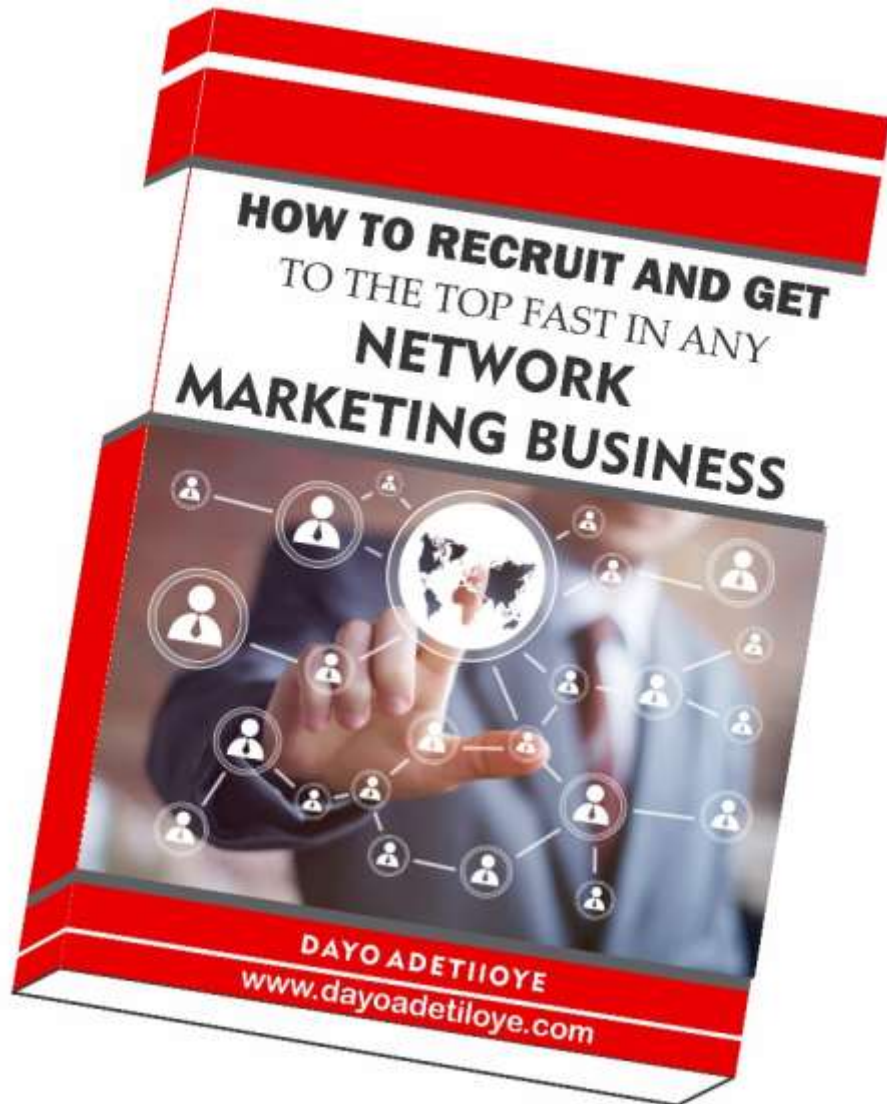
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<https://www.youtube.com/c/DayoAdetiloye/>

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What do you want in life?

“The world is moving so fast that there are days when the person who says it can't be done is interrupted by the person who is doing it.

-Harry Forsdick”

~~DON'T TELL US~~
~~IT CAN'T BE DONE!~~

QUESTIONS



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Global Opportunities**

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From

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